

# Mktg 451: Marketing Policy and Strategy Marketing, Analytics & Prof Sales

A course focusing on the integration and application of marketing knowledge. Marketing strategy and management are explored through the use of rigorous case studies, leading articles from the business press, and a hands-on marketing management computer simulation. Both analytical and creative thinking are emphasized.

3 Credits

## **Prerequisites**

- Mktg 351: Marketing Principles (Minimum grade: C)
- Pre-Requisite: 24 Earned Hours

## Instruction Type(s)

- Lecture: Lecture for Mktg 451
- Lecture: Compressed Video for Mktg 451
- · Lecture: Web-based Lecture for Mktg 451

## **Subject Areas**

• Marketing/Marketing Management, General

#### **Related Areas**

- International Marketing
- Marketing Research

