

# Mktg 367: Consumer Behavior Marketing, Analytics & Prof Sales

This course involves the study of consumer behavior: the decision-making process as well as the internal and external factors that influence it. The course emphasizes understanding the relevance of CB to marketers and its application in developing effective marketing.

#### **Prerequisites**

• Pre-requisite: Minimum grade of C in Mktg 351 or GB 350.

## **Instruction Type(s)**

• Lecture: Lecture for Mktg 367

Lecture: Compressed Video for Mktg 367Lecture: Web-based Lecture for Mktg 367

## **Subject Areas**

• Marketing/Marketing Management, General

#### **Related Areas**

- International Marketing
- Marketing Research