

Mktg 358: Services Marketing Marketing, Analytics & Prof Sales

This course addresses the challenge of marketing services and managing the service component of product/services combinations. Issues covered include service design, quality definition, satisfaction measurement, performance guarantees, and internal and external marketing planning and execution.

3 Credits

Prerequisites

• Pre-requisite: Minimum grade of C in Mktg 351 or GB 350.

Instruction Type(s)

• Lecture: Lecture for Mktg 358

Lecture: Compressed Video for Mktg 358Lecture: Web-based Lecture for Mktg 358

Subject Areas

• Marketing/Marketing Management, General

Related Areas

- International Marketing
- Marketing Research

