

Marketing, Analytics & Prof Sales

Overview

Academics & Admissions

Programs

<u>Minors</u>

Courses

Faculty

Courses

- BAIS 201: Business Information Technology
- BAIS 307: Systems Analysis and Design
- **BAIS 309: Management Information Systems**
- **BAIS 310: AI for Business Applications**
- BAIS 317: Applied Business Analytics Platforms
- BAIS 320: Business Analytics Programming
- **BAIS 330: Business Application Programming**
- **BAIS 340: Mobile App Development for Business**
- **BAIS 350: Managing Enterprise Technology**
- BAIS 360: Cybersecurity and Information Assurance
- **BAIS 370: Introduction to ERP with SAP**
- **BAIS 380: Topics in MIS Abroad**
- BAIS 395: Honors Thesis in Mgmt Info Systems
- BAIS 408: Database Mgmt for Business Analytics
- **BAIS 409: Data Analytics**
- BAIS 412: Client-side Web Application Development
- BAIS 419: Server-side Application Programming
- BAIS 609: E-Commerce & Internet Programming
- BAIS 619: Advanced Information Systems Mgmt
- BAIS 620: Advanced Directed Study
- BAIS 640: Theoretical Foundations of MIS/POM
- BAIS 665: Management of Information Systems
- BAIS 695: Special Topics in MIS/POM
- MBA 618: Business Analytics
- Mktg 101: New Trends & Opportunities in Marketing
- Mktg 102: Creating & Marketing Your Personal Brand
- Mktg 103: Influencer Marketing in Social Media
- Mktg 104: The Dark Side of the Global Supply Chain
- Mktg 351: Marketing Principles
- Mktg 353: Advertising and Promotion
- Mktg 354: Professional Selling & Relationship Mktg
- Mktg 356: Legal, Social & Ethical Issues in Mktg
- Mktg 357: Developing Products Customers Want
- Mktg 358: Services Marketing
- Mktg 360: Excel for Marketing
- Mktg 361: Retailing and E-Commerce
- Mktg 367: Consumer Behavior
- Mktg 368: Marketing for Social Good
- Mktg 370: Social and Digital Media Strategy
- Mktg 371: Social and Digital Media Metrics
- Mktg 372: Intro. to Operations & Supply Chain Mgmt
- Mktg 380: Topics in Marketing Abroad
- Mktg 381: Sales Technologies and CRM Strategies
- Mktg 395: Honors Thesis in Marketing
- Mktg 451: Marketing Policy and Strategy
- Mktg 452: Global Marketing & Supply Chain
- Mktg 455: Negotiations for Strong Relationships
- Mktg 458: Sales Management



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- Mktg 462: Distribution and Logistics Management
- Mktg 465: Integrated Media Planning Essentials
- Mktg 475: Analytical Tools for Supply Chain Mgmt.
- Mktg 477: Integrated Supply Chain Management
- Mktg 488: Value Creation Using Machine Strategy
- Mktg 495: Marketing and Sales Consultancy
- Mktg 496: Business Analytics
- Mktg 525: Marketing Research
- Mktg 620: Advanced Directed Study
- Mktg 660: Applied Multivariate Statistics
- Mktg 661: Research Seminar: Methodology I
- Mktg 664: Methodology II-Measurement & Scaling
- Mktg 665: Causal Modeling in Marketing
- Mktg 666: Advanced Marketing Research Methods
- Mktg 668: Advanced Marketing Readings I
- Mktg 671: Preparing Research Proposals
- Mktg 672: Buyer Behavior and E-Commerce Strategies
- Mktg 695: Special Topics in Marketing
- Mktg 697: Thesis
- Mktg 760: Applied Quantitative Analysis
- Mktg 762: Marketing Management
- Mktg 764: Seminar in Marketing/Business Ethics
- Mktg 766: Advanced Studies in Consumer Behavior
- Mktg 768: Marketing Communication Thought
- Mktg 769: Theoretical Foundations of Marketing
- Mktg 771: Experimental Design & Analysis
- Mktg 772: Qualitative Research Methods
- Mktg 797: Dissertation

