

## Ent 498: Executive Perspectives on Dealmaking Management

Executive Perspectives on Dealmaking offers students a unique opportunity to gain insights directly from senior executives with extensive experience in structuring and closing high-impact deals. Weekly guest speakers will discuss their approaches to evaluating deal opportunities, managing risk, conducting due diligence, and navigating complex negotiations, providing students with valuable, practical knowledge that bridges classroom theory with real-world application.

3 Credits

### Prerequisites

- Pre-requisite: 54 Earned Hours.

### Instruction Type(s)

- Lecture: Lecture for Ent 498
- Lecture: Web-based Lecture for Ent 498
- Lecture: Compressed Video for Ent 498

### Subject Areas

- [Entrepreneurship/Entrepreneurial Studies](#)

### Related Areas

- [Small Business Administration/Management](#)

