

Marketing, Analytics & Prof Sales

<u>Overview</u>

Academics & Admissions

Programs

<u>Minors</u>

<u>Courses</u>

Faculty

Courses

- Mgmt 677: Integer and Nonlinear Optimization
- BAIS 310: AI for Business Applications
- MBA 618: Business Analytics
- <u>MIS 201: Business Information Technology</u>
- <u>MIS 307: Systems Analysis and Design</u>
- <u>MIS 309: Management Information Systems</u>
- MIS 317: Applied Business Analytics Platforms
- <u>MIS 320: Business Analytics Programming</u>
- <u>MIS 330: Business Application Programming</u>
- <u>MIS 340: Mobile App Development for Business</u>
- <u>MIS 350: Managing Enterprise Technology</u>
- MIS 360: Cybersecurity and Information Assurance
- MIS 370: Introduction to ERP with SAP
- <u>MIS 380: Topics in MIS Abroad</u>
- <u>MIS 395: Honors Thesis in Mgmt Info Systems</u>
- MIS 408: Database Mgmt for Business Analytics
- MIS 409: Application of DB and Data Analytics
- <u>MIS 412: Client-side Web Application Development</u>
- <u>MIS 419: Server-side Application Programming</u>
- <u>MIS 609: E-Commerce & Internet Programming</u>
- <u>MIS 619: Advanced Information Systems Mgmt</u>
- <u>MIS 620: Advanced Directed Study</u>
- <u>MIS 640: Theoretical Foundations of MIS/POM</u>
- <u>MIS 665: Management of Information Systems</u>
- MIS 695: Special Topics in MIS/POM
- <u>Mktg 101: New Trends & Opportunities in Marketing</u>
- <u>Mktg 102: Creating & Marketing Your Personal Brand</u>
- <u>Mktg 103: Influencer Marketing in Social Media</u>
- Mktg 104: The Dark Side of the Global Supply Chain
- Mktg 351: Marketing Principles
- Mktg 353: Advertising and Promotion
- <u>Mktg 354: Professional Selling & Relationship Mktg</u>
- <u>Mktg 356: Legal, Social & Ethical Issues in Mktg</u>
- <u>Mktg 357: Developing Products Customers Want</u>
- Mktg 358: Services Marketing
- Mktg 360: Excel for Marketing
- Mktg 361: Introduction to Retailing
- Mktg 367: Consumer Behavior
- <u>Mktg 368: Marketing for Social Good</u>
- Mktg 370: Social and Digital Media Strategy
- Mktg 371: Social and Digital Media Metrics
- Mktg 372: Intro. to Operations & Supply Chain Mgmt
- <u>Mktg 380: Topics in Marketing Abroad</u>
- <u>Mktg 381: Sales Technologies and CRM Strategies</u>
- Mktg 395: Honors Thesis in Marketing
- Mktg 451: Marketing Policy and Strategy
- Mktg 452: Global Marketing & Supply Chain
- Mktg 455: Negotiations for Strong Relationships

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- <u>Mktg 458: Sales Management</u>
- Mktg 462: Distribution and Logistics Management
- <u>Mktg 465: Integrated Media Planning Essentials</u>
- <u>Mktg 475: Analytical Tools for Supply Chain Mgmt.</u>
- <u>Mktg 477: Integrated Supply Chain Management</u>
- Mktg 488: Value Creation Using Machine Strategy
- Mktg 495: Marketing and Sales Consultancy
- Mktg 496: Business Analytics
- <u>Mktg 525: Marketing Research</u>
- Mktg 620: Advanced Directed Study
- Mktg 660: Applied Multivariate Statistics
- Mktg 661: Research Seminar: Methodology I
- Mktg 664: Methodology II-Measurement & Scaling
- <u>Mktg 665: Causal Modeling in Marketing</u>
- <u>Mktg 666: Advanced Marketing Research Methods</u>
- <u>Mktg 668: Advanced Marketing Readings I</u>
- Mktg 671: Preparing Research Proposals
- Mktg 672: Buyer Behavior and E-Commerce Strategies
- Mktg 695: Special Topics in Marketing
- <u>Mktg 697: Thesis</u>
- <u>Mktg 760: Applied Quantitative Analysis</u>
- Mktg 762: Marketing Management
- <u>Mktg 764: Seminar in Marketing/Business Ethics</u>
- <u>Mktg 766: Advanced Studies in Consumer Behavior</u>
- <u>Mktg 768: Marketing Communication Thought</u>
- <u>Mktg 769: Theoretical Foundations of Marketing</u>
- <u>Mktg 771: Experimental Design & Analysis</u>
- Mktg 772: Qualitative Research Methods
- <u>Mktg 797: Dissertation</u>

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