

## Edhe 655: Per., Power, & Pol. in Prof. Practice [Higher Education](#)

Edhe 655: Persuasion, Power, & Politics in Professional Practice assists graduate learners and higher education professionals in developing knowledge, skills, and values related to professional practice in the highly politicized environment of higher education as a field, within higher education systems, and on individual campuses. Particular attention will be given to the ethical exercise of persuasion, power, and political acumen and capital in the course of effectively engaging in these environments, including fostering sustainable and substantial change. Toward this end, the course will make significant use of case studies and interactive exercises.

3 Credits

### Instruction Type(s)

- Lecture: Lecture for Edhe 655
- Lecture: Online Program for Edhe 655

### Subject Areas

- [Higher Education/Higher Education Administration](#)

### Related Areas

- [Adult and Continuing Education Administration](#)
- [Educational Leadership and Administration, General](#)

