

## Marketing/Marketing Management, General

- <u>Mktg 101: New Trends & Opportunities in Marketing</u>
- Mktg 102: Creating & Marketing Your Personal Brand
- <u>Mktg 103: Influencer Marketing in Social Media</u>
- Mktg 104: The Dark Side of the Global Supply Chain
- <u>Mktg 351: Marketing Principles</u>
- Mktg 353: Advertising and Promotion
- Mktg 354: Professional Selling & Relationship Mktg
- <u>Mktg 356: Legal, Social & Ethical Issues in Mktg</u>
- Mktg 357: Developing Products Customers Want
- <u>Mktg 358: Services Marketing</u>
- <u>Mktg 361: Introduction to Retailing</u>
- <u>Mktg 367: Consumer Behavior</u>
- Mktg 368: Marketing for Social Good
- Mktg 370: Social and Digital Media Strategy
  Mktg 374: Social and Digital Media Strategy
- Mktg 371: Social and Digital Media Metrics
- Mktg 380: Topics in Marketing Abroad
- <u>Mktg 381: Building Strong Brands</u>
- Mktg 395: Honors Thesis in Marketing
- <u>Mktg 451: Marketing Policy and Strategy</u>
- Mktg 455: Negotiations for Strong Relationships
  Mktg 459: Sales Management
- <u>Mktg 458: Sales Management</u>
- <u>Mktg 462: Distribution and Logistics Management</u>
- Mktg 465: Advanced Campaign Planning
- <u>Mktg 488: Retail Strategy</u>
- <u>Mktg 494: Pharmaceutical Economics</u>
- <u>Mktg 495: Techniques of Pharmaceutical Sales</u>
- Mktg 496: Principles of Pharmaceutical Marketing
- <u>Mktg 620: Advanced Directed Study</u>
- Mktg 668: Advanced Marketing Readings I
- Mktg 672: Buyer Behavior and E-Commerce Strategies
- <u>Mktg 695: Special Topics in Marketing</u>
- Mktg 697: Thesis
- <u>Mktg 762: Marketing Management</u>
- Mktg 766: Advanced Studies in Consumer Behavior
- <u>Mktg 797: Dissertation</u>
- <u>Msm 610: Computer Productivity</u>
- <u>Msm 611: Operations Management</u>
- Msm 612: Market/Product Management
- <u>Msm 613: Financial Decision Making</u>
- Msm 614: Human Resource Management
- <u>Msm 620: Managerial Communications</u>
- <u>Msm 622: Telecommunications</u>
- <u>Msm 623: Behavioral Skills for Managers</u>
- <u>Msm 624: Leadership</u>
- <u>Msm 625: Team Building</u>
- <u>Msm 626: Legal Environment</u>
- <u>Msm 627: Decision Making for Technology</u>
- <u>Msm 628: Financing for Technology</u>
- <u>Msm 629: Quality Management</u>
- <u>Msm 630: Directed Individual Study in Specialty</u>
- Msm 640: Individualized Application Project

