

## MARKETING

<u>Overview</u>

Academics & Admissions

**Programs** 

<u>Courses</u>

Faculty

## Courses

- Mgmt 677: Integer and Nonlinear Optimization
- BAIS 310: AI for Business Applications
- MBA 618: Business Analytics
- Mktg 101: New Trends & Opportunities in Marketing
- <u>Mktg 102: Creating & Marketing Your Personal Brand</u>
- <u>Mktg 103: Influencer Marketing in Social Media</u>
- Mktg 104: The Dark Side of the Global Supply Chain
- <u>Mktg 351: Marketing Principles</u>
- <u>Mktg 353: Advertising and Promotion</u>
- <u>Mktg 354: Professional Selling & Relationship Mktg</u>
- <u>Mktg 356: Legal, Social & Ethical Issues in Mktg</u>
- <u>Mktg 357: Developing Products Customers Want</u>
- Mktg 358: Services Marketing
- <u>Mktg 361: Introduction to Retailing</u>
- Mktg 367: Consumer Behavior
- Mktg 368: Marketing for Social Good
- <u>Mktg 370: Social and Digital Media Strategy</u>
- <u>Mktg 371: Social and Digital Media Metrics</u>
- <u>Mktg 372: Intro. to Operations & Supply Chain Mgmt</u>
- Mktg 380: Topics in Marketing Abroad
- <u>Mktg 381: Building Strong Brands</u>
- Mktg 395: Honors Thesis in Marketing
- <u>Mktg 451: Marketing Policy and Strategy</u>
- Mktg 452: Global Marketing
- <u>Mktg 455: Negotiations for Strong Relationships</u>
- <u>Mktg 458: Sales Management</u>
- Mktg 462: Distribution and Logistics Management
- <u>Mktg 465: Advanced Campaign Planning</u>
- <u>Mktg 475: Analytical Tools for Supply Chain Mgmt.</u>
- Mktg 477: Oper. & Supply Chain Planning/Control
- <u>Mktg 488: Retail Strategy</u>
- <u>Mktg 494: Pharmaceutical Economics</u>
- <u>Mktg 495: Techniques of Pharmaceutical Sales</u>
- <u>Mktg 496: Principles of Pharmaceutical Marketing</u>
- <u>Mktg 525: Marketing Research</u>
- Mktg 620: Advanced Directed Study
- <u>Mktg 660: Applied Multivariate Statistics</u>
- <u>Mktg 661: Research Seminar: Methodology I</u>
- <u>Mktg 664: Methodology II-Measurement & Scaling</u>
- <u>Mktg 665: Causal Modeling in Marketing</u>
- <u>Mktg 666: Advanced Marketing Research Methods</u>
- Mktg 668: Advanced Marketing Readings I
- <u>Mktg 671: Preparing Research Proposals</u>
- Mktg 672: Buyer Behavior and E-Commerce Strategies
- Mktg 695: Special Topics in Marketing
- <u>Mktg 697: Thesis</u>
- Mktg 760: Applied Quantitative Analysis
- <u>Mktg 762: Marketing Management</u>
- <u>Mktg 764: Seminar in Marketing/Business Ethics</u>

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- <u>Mktg 766: Advanced Studies in Consumer Behavior</u>
- <u>Mktg 768: Marketing Communication Thought</u>
- <u>Mktg 769: Theoretical Foundations of Marketing</u>
- <u>Mktg 771: Experimental Design & Analysis</u>
- Mktg 772: Qualitative Research Methods
- <u>Mktg 797: Dissertation</u>

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