

# Mktg 351: Marketing Principles

Basic principles and practices of marketing. This introductory course provides an understanding of the scope of marketing and its environment, social responsibility and ethics in marketing, the elements of the marketing mix-product, price, promotion, and distribution, how consumers make decisions and how to research and identify target markets.

3 Credits

## Prerequisites

- Junior Standing Required
- Business, Accounting, International Studies Major, Manufacturing Emphasis, and Business Emphasis students only, or by special permission of the Dean's Office.
- Pre-requisite: 54 Completed Hours.
- Pre-Requisite: 24 Earned Hours

#### Instruction Type(s)

- Lecture: Lecture for Mktg 351
- Lecture: Compressed Video for Mktg 351
- Lecture: Correspondence for Mktg 351

### Course Fee(s)

- Business 1
- \$25.00
- \$30.00

Subject Areas

Marketing/Marketing Management, General

#### **Related Areas**

- International Marketing
- Marketing Research

The University of Mississippi is accredited by the Southern Association of Colleges and Schools Commission on Colleges to award certificates and baccalaureate, master's, specialist, and doctoral degrees. Contact the Commission on Colleges at 1866 Southern Lane, Decatur, Georgia 30033-4097, call 404-679-4500, or visit online at www.sacscoc.org for questions about the accreditation.

