## Courses

**School of Business Administration**

- **Bus 220**: Starting and Building Your Business
- **Bus 230**: Economic Statistics I
- **Bus 250**: Legal Environment of Business
- **Bus 271**: Business Communication
- **Bus 301**: Introduction To Petroleum Land Mgmt
- **Bus 302**: Business Statistics II
- **Bus 308**: Operations Research
- **Bus 310**: Oil and Gas Law
- **Bus 320**: Personal Business Management
- **Bus 321**: International Business
- **Bus 322**: Negotiation and Dispute Resolution
- **Bus 380**: Topics In Business Abroad
- **Bus 390**: Business Career Planning
- **Bus 400**: Special Topics In Business
- **Bus 420**: Experience Business
- **Bus 500**: Business Internship
- **Bus 604**: Statistical Methods For Business
- **Bus 612**: Operations Research
- **Bus 620**: Individual Study
- **Bus 621**: Individual Study
- **Bus 650**: Entering the Profession Seminar
- **Bus 660**: Research Methods I
- **Bus 661**: Seminar in Research and Experimental Des
- **Bus 662**: Statistics I: Sem. in Linear Regression
- **Bus 663**: Stat. II: Multivariate & Nonparametric
- **Bus 664**: Statistics III: Advanced Statistical Top
- **Bus 667**: Global Business Strategy
- **Bus 669**: Decision Support Systems
- **Bus 670**: Supply Chain Management
- **GB 310**: Information Technology in Business
- **GB 320**: Essentials of Supply Chain Management
- **GB 330**: Essentials of Finance
- **GB 350**: Essentials of Marketing
- **GB 370**: Entrepreneurship and Management
- **GB 490**: General Business Topics Review
- **MBA 601**: Leadership and Ethics
- **MBA 602**: Seminar Series
- **MBA 603**: Speaker's Edge
- **MBA 606**: Organizational Behavior
- **MBA 611**: Financial Analysis
- **MBA 612**: Supply Chain Management
- **MBA 613**: Management of Technology & Innovation
- **MBA 614**: Managerial Economics
- **MBA 615**: Global Business
- **MBA 617**: Managerial Accounting
MBA 621: Statistical Analysis
MBA 622: Business Planning and Entrepreneurship
MBA 623: Strategic Marketing Management
MBA 624: MBA Project Analysis
MBA 631: Strategic Management-Capstone
MHA 600: Overview of U.S. Health Care System
MHA 606: Quantitative Methods in Health Care
MHA 612: Organization of Health Care Systems
MHA 618: Management Overview of Disease & Health
MHA 624: Health Policy and Regulatory Environment
MHA 630: Health Care Program Eval & Performance
MHA 636: Health Care Law and Ethics
MHA 642: Health Care Finance
MHA 648: Human Resources in Health Care
MHA 654: Community & Long Term Care Administration
MHA 660: Internship
MHA 699: Integrated Health Care Leadership

Finance
Fin 303: Money and Banking
Fin 331: Business Finance I
Fin 333: Financial Markets and Institutions
Fin 334: Investments
Fin 339: Personal Finance
Fin 341: Risk Management and Insurance
Fin 342: Life and Health Insurance
Fin 351: Principles of Real Estate
Fin 353: Real Estate Valuation and Appraisal
Fin 361: Quantitative Financial Analysis
Fin 380: Topics in Finance Abroad
Fin 395: Honors Thesis in Finance
Fin 411: Finance Fundamentals for MBA Applicants
Fin 431: Financial Decision Making
Fin 441: Property Insurance Contracts/Operations
Fin 442: Commercial Liability Insurance
Fin 445: Internship In Insurance and Risk Mgmt
Fin 451: Real Estate Law
Fin 453: Advanced Income Appraisal
Fin 455: Real Estate Finance and Investment
Fin 461: Financial Statement Analysis
Fin 468: International Financial Management
Fin 531: Business Finance Topics
Fin 533: Security Analysis and Portfolio Mgmt
Fin 534: Managing Financial Institutions
Fin 537: Bank Management I
Fin 538: Bank Management II
Fin 542: Enterprise Risk Management
Fin 555: Real Estate Investment Analysis
Fin 568: International Finance
Fin 581: Futures, Options, and Swaps
Fin 620: Advanced Directed Study
Fin 622: International Finance
Fin 626: Seminar in International Econ & Finance
Fin 631: Seminar in Business Finance
Fin 633: Investment Analysis
Fin 634: Financial Management I
Fin 635: Financial Management II
Fin 636: Financial Mgmt Health Care Institutions
Fin 637: Management of Financial Intermediaries
- Fin 642: Applied Probability Modeling
- Fin 644: Financial Econ: Continuous-Time Models
- Fin 650: Research Colloquium in Econ & Finance
- Fin 695: Special Topics in Finance
- Fin 697: Thesis
- Fin 797: Dissertation

Management
- Bus 101: Business for a Better World
- Bus 300: Undergraduate Business Internship
- Bus 395: Honors Thesis in Business
- Ent 101: Social Entrepreneurship
- Ent 321: Entrepreneurial Pitching
- Ent 351: Design Thinking for Innovation
- Ent 356: Quickbooks
- Ent 380: Topics in Entrepreneurship Abroad
- Ent 386: Digital Marketing
- Ent 387: Digital Marketing II
- Ent 395: Honors Thesis in Entrepreneurship
- Ent 396: Business Venturing
- Ent 411: Project Management for PMI Certification
- Ent 426: Venture Ideas
- Ent 436: Business Strategy and Modeling
- Ent 446: Corporate Innovation
- Ent 456: Venture Finance
- Ent 466: Regulation in New Ventures
- Ent 476: Entrepreneurial Leadership
- Ent 486: Family Business Management
- Ent 499: Venture Accelerator
- GB 101: Design Thinking for Innovation
- Mgmt 101: Leadership for the Future
- Mgmt 351: Health Systems Management
- Mgmt 352: Health Innovation and Information
- Mgmt 353: Healthcare Regulation and Policy
- Mgmt 371: Principles of Management
- Mgmt 380: Topics in Management Abroad
- Mgmt 383: Human Resource Management
- Mgmt 391: Organizational Behavior
- Mgmt 392: Intercultural Business Communication
- Mgmt 395: Honors Thesis in Management
- Mgmt 484: Training and Development
- Mgmt 485: Selection and Placement
- Mgmt 493: Management of Strategic Planning
- Mgmt 494: Compensation Management
- Mgmt 495: Leadership and Group Dynamics
- Mgmt 527: Advanced Human Resource Management
- Mgmt 578: History of Management Thought
- Mgmt 581: Collective Bargaining
- Mgmt 582: Employee Relations
- Mgmt 583: Labor Relations
- Mgmt 585: Strategic Human Resource Management
- Mgmt 587: Organization Theory
- Mgmt 595: International Business Management
- Mgmt 606: Advanced Organization Behavior
- Mgmt 620: Advanced Directed Study
- Mgmt 664: Advanced Management Research
- Mgmt 670: Advanced Readings in Management
- Mgmt 671: Guided Research in Management
- Mgmt 673: Seminar in Human Resource Management
- Mgmt 675: Seminar in Employee Relations
Mgmt 676: Seminar in Organizational Behavior
Mgmt 678: Seminar in Group Process
Mgmt 679: Theoretical Foundations of Management
Mgmt 695: Special Topics in Management
Mgmt 697: Thesis
Mgmt 797: Dissertation

Management Information Systems
MIS 280: Business Application Programming I
MIS 307: Systems Analysis and Design
MIS 309: Management Information Systems
MIS 317: Applied Systems Analysis and Design
MIS 330: Business Application Programming II
MIS 350: Managing Enterprise Technology
MIS 370: Introduction to ERP with SAP
MIS 380: Topics in MIS Abroad
MIS 395: Honors Thesis in Mgmt Info Systems
MIS 408: Advanced Management Information Systems
MIS 409: Applications of Database Management
MIS 412: Web Application Programming
MIS 419: Applications of Mgmt. Information System
MIS 609: E-Commerce & Internet Programming
MIS 619: Advanced Information Systems Mgmt
MIS 620: Advanced Directed Study
MIS 640: Theoretical Foundations of MIS/POM
MIS 665: Management of Information Systems
MIS 695: Special Topics in MIS/POM
Mgmt 674: Advanced Operations Management
Mgmt 677: Integer and Nonlinear Optimization
Mgmt 677: Integer and Nonlinear Optimization
Mgmt 680: Production Scheduling
Mktg 770: Production and Operations Management

Marketing
Mktg 101: New Trends & Opportunities in Marketing
Mktg 102: Creating & Marketing Your Personal Brand
Mktg 103: Influencer Marketing in Social Media
Mktg 104: The Dark Side of the Global Supply Chain
Mktg 351: Marketing Principles
Mktg 353: Advertising and Promotion
Mktg 354: Professional Selling & Relationship Mktg
Mktg 356: Legal, Social & Ethical Issues in Mktg
Mktg 357: Developing Products Customers Want
Mktg 358: Services Marketing
Mktg 361: Introduction to Retailing
Mktg 367: Consumer Behavior
Mktg 368: Marketing for Social Good
Mktg 370: Social and Digital Media Strategy
Mktg 371: Social and Digital Media Metrics
Mktg 372: Intro. to Operations & Supply Chain Mgmt
Mktg 380: Topics in Marketing Abroad
Mktg 381: Building Strong Brands
Mktg 395: Honors Thesis in Marketing
Mktg 451: Marketing Policy and Strategy
Mktg 452: Global Marketing & Supply Chain
Mktg 458: Sales Management
Mktg 462: Distribution and Logistics Management
Mktg 465: Advanced Campaign Planning
Mktg 475: Analytical Tools for Supply Chain Mgmt.
Mktg 477: Oper. & Supply Chain Planning/Control
• Mktg 488: Retail Strategy
• Mktg 494: Pharmaceutical Economics
• Mktg 495: Techniques of Pharmaceutical Sales
• Mktg 496: Digital Marketing Analytics
• Mktg 525: Marketing Research
• Mktg 620: Advanced Directed Study
• Mktg 660: Applied Multivariate Statistics
• Mktg 661: Research Seminar: Methodology I
• Mktg 664: Methodology II-Measurement & Scaling
• Mktg 665: Causal Modeling in Marketing
• Mktg 666: Advanced Marketing Research Methods
• Mktg 668: Advanced Marketing Readings I
• Mktg 671: Preparing Research Proposals
• Mktg 672: Buyer Behavior and E-Commerce Strategies
• Mktg 695: Special Topics in Marketing
• Mktg 697: Thesis
• Mktg 760: Applied Quantitative Analysis
• Mktg 762: Marketing Management
• Mktg 764: Seminar in Marketing/Business Ethics
• Mktg 766: Advanced Studies in Consumer Behavior
• Mktg 768: Marketing Communication Thought
• Mktg 769: Theoretical Foundations of Marketing
• Mktg 797: Dissertation